

VISAKHAPATNAM PORT TRUST  
ENGINEERING DEPARTMENT  
EOI Notice No. IENG/ESTATE/Vacant lands/ dated. 19. 10. 2020  
**EXPRESSION OF INTEREST FOR**

**DEVELOPMENT OF TRUCK PARKING IN AN EXTENT OF Ac.35.00 Cts OF VACANT LAND, INCLUDING PROVIDING INFRASTRUCTURE FACILITIES AND OPERATION OF TRUCK PARKING TERMINAL AT WEST OF VPT's SOLAR POWER PLANT IN EXIM PARK AREA OF VISAKHAPATNAM PORT TRUST FOR COMMERCIAL PURPOSE.**

1. Visakhapatnam Port Trust is one of the leading major ports in India and is located on the eastern coast in the state of Andhra Pradesh, mid-way between Kolkata and Chennai Visakhapatnam Port Trust.
2. Port of Visakhapatnam is the only Major Port in India to have three international accreditations for quality environment and occupational health and safety management systems – ISO – 9001, 14001 and OHSAS 18001. The Port is also ISPS compliant. Efficient cargo evacuation infrastructure is developed by the port for transportation of cargo by rail and road. To meet the basic requirements of Transporters, VPT proposes to develop Truck Parking in an extent of Ac. 35.00 Cts on South side of 10 MW Solar Power Plant. From the land utilization Visakhapatnam Port Trust intends to use this vacant land for Commercial purpose under PPP (Public and Private Partnership) mode for development and operation of truck parking terminal duly establishing the infrastructure facilities like petrol pumps, workshops, service stations, food plazas, spare parts shops for the lorries, trailers, tippers, office rooms for the transport contractors/custom brokers/importers and exporters.
3. To identify the interested parties willing to participate in development and operation of truck parking terminal, VPT invites Expression of Interests (EOI) and to make use of the truck parking terminal exclusively for the captive use of port related operations within the vicinity of Visakhapatnam Port Trust for a period of 30 years  
For the complete EOI document, please visit: <http://www.vizagport.com>
4. Responses on prescribed format should be submitted at the place described in the EOI Document on or before 15:00 hrs of **19 . 11. 2020**
5. For further clarifications, please contact:

**Chief Engineer (i/c)**  
AOB 3<sup>rd</sup> Floor,  
Visakhapatnam Port Trust  
Visakhapatnam – 530 035  
e-mail: [cekgsvpt@gmail.com](mailto:cekgsvpt@gmail.com)  
or [estatevpt@gmail.com](mailto:estatevpt@gmail.com)

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## **1.0 DISCLAIMER**

Visakhapatnam Port Trust (VPT) has prepared this document to give interested parties background information on the project. While VPT has taken due care in the preparation of information contained herein and believes it to be accurate, neither VPT nor any of its authorities or agencies nor any of their respective officers, employees, agents or advisors gives any warranty or make any representations, express or implied, as to the completeness or accuracy of the information contained in this document or any information which may be provided in connection therewith.

The information is not intended to be exhaustive. Interested parties are required to make their own inquiries and respondents will be required to confirm in writing that they have done so and they do not rely on the information provided in the EOI document in submitting their response. The information is provided on the basis that it is non – binding on VPT or any of its authorities or agencies or any of their respective officers, employees, agents or advisors.

VPT reserves the right not to proceed with the project and reserves the right to decline to discuss the Project further with any party expressing interest.

No reimbursement of cost of any type whatsoever will be paid to persons, or entities, expressing interest in the project.

## 2.0 INTRODUCTION:

The Port of Visakhapatnam is one of the 12 major ports of the country, under the Ministry of Shipping. It is located on the East Coast, almost midway between Chennai and Kolkata, in the state of Andhra Pradesh, at latitude 17° 41' N and longitude 83° 18' E. It is a Premier Port having glorious record of handling the highest quantum of traffic, among major ports, consistently for four years. The quantum of traffic handled during 2019 – 20 is 72.72 MTPA.

- 2.1 It has 18 berths in the Inner Harbour with a water spread of 100 hectares and 6 berths in the Outer Harbour with a water spread of 200 hectares. The Inner Harbour can accommodate vessels up to 230 m LOA with draft up to 14.5 mts, while the Outer Harbour is capable of handling vessels up to 2,00,000 DWT having draft up to 18.10 m.

Besides the above two harbours, the port has a Fisheries Harbour to accommodate fishing trawlers/boats.

- 2.2 The port has a network of roads, railway lines to cater to inter-modal transport for movement of cargo to and from the interland.

The Port handles a variety of cargo, which includes, among others, Iron ore, thermal coal, steam coal, coking coal, POL, fertilizers, containerized cargo etc. The port has adequate open and covered storage areas for storage of cargo.

The port has to its credit ISO : 9001 - 2015, ISO:14001 – 2015 and OSHAS:18001 – 2007 international accreditation certificates.

- 2.3 It is envisaged that the development and operation of truck parking terminal situated on south side of Airport (from south gate of INS Dega to west of VPTs 10MW solar power plant) can be developed for well-planned commercial purpose and this is expected to provide infrastructure facilities like petrol pumps, workshops, service stations, food plazas, spare parts shops for the lorries, trailers, tippers, office rooms for the transport contractors/custom brokers/importers and exporters.
- 2.4 It is envisaged that the extent of area of VPT land measuring **Ac.35.00 Cts.** at west of VPTs solar power plant, for commercial purpose of setting up of truck parking terminal.
- 2.5 VPT may organize a pre-EOI conference on **31 .10. 2020**. Respondents will be invited for conceptualization of ideas on development of truck parking terminal for commercial purpose by provide infrastructure facilities like petrol pumps, workshops, service stations, food plazas, spare parts shops for the lorries, trailers, tippers, office rooms for the transport contractors/custom brokers/importers and exporters.

### **3.0 PURPOSE OF THE EOI**

Through the EOI, Visakhapatnam Port Trust intends to seek information to development of truck parking terminal for commercial purpose by provide infrastructure facilities like petrol pumps, workshops, service stations, food plazas, spare parts shops for the lorries, trailers, tippers, office rooms for the transport contractors/custom brokers/importers and exporters, and the identified location enclosed at Annexure - I.

- 3.1** VPT intends to use the information and to finalize selection of locations, and initiate development of the land with the interested respondents, by inviting request for Proposal document which shall be prepared for each location with details of terms and conditions of qualification criteria for participation at a later stage.

### **4.0 WHO SHOULD RESPOND**

4.1 VPT would welcome response to the EOI from:

- Real Estate Developers
- Logistics service provider
- Transport Agencies
- Lorry Operators Associations

### **5.0 HOW TO RESPOND**

- (a) The response to EOI shall be enclosed in a separate sealed envelope and shall be marked as “**Expression of Interest for development and operation of truck parking terminal for Commercial purpose**”.
- (b) The EOI should be submitted in the format given at **Appendix-I**. The proposal should be accompanied with a statement of relevant financial information pertaining to the audited annual accounts of the respondent for the last three years.
- (c) The language for submission of document shall be English. In case of any other language, English translation must be enclosed.
- (d) Any item of letter of response, which is not applicable to the respondent, should be written as Not Applicable.
- (e) All costs incurred by respondents in connection with the EOI shall be borne by respondents themselves.

(f) The designated authority for clarification and submission of proposal is:

Chief Engineer (i/c) ,  
AOB, 3<sup>rd</sup> Floor,  
Visakhapatnam Port Trust,  
Visakhapatnam - 530 035  
Email: [cekgsvpt@gmail.com](mailto:cekgsvpt@gmail.com) or [estatevpt@gmail.com](mailto:estatevpt@gmail.com).

- (h) Respondents may seek any clarifications, if any, in writing by post, courier, facsimile, or e-mail at the above mentioned address.
- (i) Last date for submission of completed EOI is **19.11.2020** by 15:00 hrs. at above- mentioned address.
- (j) In case the respondent intends to give additional information for which specified space in the given format is not sufficient, it may be furnished in a separate sheet. Such information is to be given only if it is salient and directly pertinent to the EOI.
- (k) All the pages of the EOI and Annexure should be signed and the authorized signatory should countersign corrections and over writings.
- (l) VPT reserves the right to cross check and confirm the information/details furnished by the respondents in response to this EOI.
- (m) All the information submitted by the party through EOI will be kept as strictly confidential by VPT and will not be shared with any other party.

## **6.0 USE OF INFORMATION**

VPT reserves the right to use information received in the replies to EOI for further development of the project. Mere fact of responding to the EOI, however, shall not confer any right on the parties to preferential treatment at the subsequent bid / development stage.

## **7.0 RESPONDENT'S RESPONSIBILITY**

It is expressly clarified that before submitting the EOI, the respondent must have carefully examined the contents of all the documents. Any failure to comply to do so will be at the respondent's risk.

## **8.0 AMENDMENT**

VPT may modify the EOI by issuing an addendum before last date of submission of the Application. Any addendum thus issued shall be part of EOI and shall be posted on the website. Participants desirous of getting notified of such corrigendum/addendum through email may send such request through email to [cekgsvpt@gmail.com](mailto:cekgsvpt@gmail.com), or [estatevpt@gmail.com](mailto:estatevpt@gmail.com).

To give respondents reasonable time in which to take addendum into account in preparing their Applications. VPT may extend the last date of submission of response.

## **9.0 LANGUAGE**

The response to EOI prepared and all correspondence and documents related to the EOI, and exchange by the respondent and VPT shall be in English. If another language is used, it must be accompanied by the translated version in English.

## **10.0 SIGNATURE AND SUBMISSION**

All the responses must be submitted, duly signed by the Authorized Signatory under the Letter of response the format for which is provided at Form 1 of this document.

The signed proposal along with all the documentary evidence required of technical and financial capability and with all the Annexures filled and signed must be submitted on or before the prescribed date and time for the submission of EOI in this document.

## **11.0 GOVERNING LAW**

The governing law for the purpose of the process is the laws of India and courts of Visakhapatnam shall have full jurisdiction considering any matter arising out of this EOI and the process.

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## LETTER OF RESPONSE

Appendix- I

Chief Engineer (i/c),  
AOB, 3<sup>rd</sup> Floor,  
Visakhapatnam Port Trust,  
Visakhapatnam - 530 035  
(India)

(Respondent to provide date and reference)

Dear Sir,

**RESPONSE TO** – Development of truck parking in an extent of Ac. 35.00 cts. of vacant land, including providing infrastructure facilities and operation of Truck Parking Terminal at West of VPT's Solar Power Plant in Exim park area of Visakhapatnam Port Trust for commercial purpose

We, the undersigned, offer the following information in response to the Expression of Interest sought by you vide your Notification No. \_\_\_\_\_, dated \_\_.

- (a) We are duly authorized to represent and act on behalf of \_\_\_\_\_(hereinafter the "respondent")
- (b) We have examined and have no reservations to the EOI Document including Addenda No(s) \_\_\_\_.
- (c) We are attaching with this letter, the copies of original documents defining: -
  - i) the Respondent's legal status.
  - ii) its principal place of business.
  - iii) its place of incorporation (if respondents are corporations); or its place of registration (if respondents are cooperative institutions, partnerships or individually owned firms).
  - iv) Self certified financial statements of Last three years (2017-18, 2018-19, 2019-20), clearly indicating the financial turn over and net worth.
  - v) A statement of the locations we are interested in with details of land requirement/availability at each proposed location and proposed use.
  - vi) A brief statement on the broad strategic intent and anticipated transport/logistics requirements. (Annexure-1)
  - vii) Copies of any market research, business studies, feasibility reports and the like sponsored by the respondent, relevant to the project under consideration.
- (d) We shall assist VPT and/or its authorized representatives to obtain further clarification from us, if needed.



- (e) VPT and/or its authorized representatives may contact the following nodal persons for further information on any aspects of the Response:

Contact 1	Name	Telephone 1	E Mail
	Address		

- (f) This application is made in the full understanding that:
- i) Information furnished in response to EOI shall be used confidentially by VPT for the purpose of development and operation of truck parking terminal.
  - ii) VPT reserves the right to reject or accept any or all applications, cancel the EOI and subsequent bidding process without any obligation to inform the respondent about the grounds of same, and
  - iii) We confirm that we are interested in participating in development and operation of truck parking terminal as per the locations wise details provided in the Statement annexed with this form as Annexure-I.
- (g) We certify that our turnover and net worth is as under:

Financial Year	Turn over	Net worth
2017-18		
2018-19		
2019-20		

- (h) The undersigned declare that the statements made and the information provided in the duly completed application are complete, true, and correct in every detail. We also understand that in the event of any information furnished by us being found later on to be incorrect or any material information having been suppressed, VPT may delete our name from the list of Respondents. We further understand that VPT will give first preference to the Investors considered relevant for the purpose. Our response is valid till (date in figures and words).

**NAME**.....

**In the Capacity of**.....**Signed**

..... **Duly**

**authorized to sign the response for and on behalf of** .....

**Date** .....

## Annexure-I

1. Details of Locations, Land area required, brief purpose/intended use.

<b>S. No.</b>	<b>Location</b>	<b>Land area Required</b>	<b>Purpose / intended</b>
1.	West of VPT's 10 MW solar power plant in Exim park area.	Ac.35.00 Cts.	Commercial

2. **Brief statement of Strategic Intent:**