

VISAKHAPATNAM PORT TRUST
MARINE DEPARTMENT

EOI Notice No. IMAR/D/SEAPLANE/ dated. 15.03.2021

EXPRESSION OF INTEREST (EOI)

STUDY FOR FEASIBILITY OF OPERATING SEAPLANE FROM THE PROPOSED CURISE TERMINAL AT VISAKHAPATNAM PORT TRUST FOR COMMERCIAL PURPOSE.

1. Visakhapatnam Port Trust is one of the leading major ports in India and is located on the eastern coast in the state of Andhra Pradesh, mid-way between Kolkata and Chennai.
2. Port of Visakhapatnam is the only Major Port in India to have three international accreditations for quality, environment and occupational health and safety management systems – ISO – 9001, 14001 and OHSAS 45001. The Port is also ISPS compliant. To identify the interested parties willing to study the market requirement and feasibility /operation of seaplane from VISAKHAPATNAM PORT TRUST to various places in A.P. and adjoining states.

1.0 DISCLAIMER

Visakhapatnam Port Trust (VPT) has prepared this document to give interested parties the background information on the project. While VPT has taken due care in preparation of information contained herein and believes it to be accurate, neither VPT nor any of its authorities or agencies nor any of their officers, employees, agents or advisors give any warranty or make any representations, express or implied, as to the completeness or accuracy of the information contained in this document or any information which may be provided in connection therewith.

The information is not intended to be exhaustive. Interested parties are required to make their own inquiries and respondents will be required to confirm in writing that they have done so and they do not rely on the information provided in this document in submitting their response. The information is provided on the basis that it is non – binding on VPT or any of its authorities or agencies or any of their officers, employees, agents or advisors.

VPT reserves the right not to proceed with the project and also reserves the right to decline to discuss the Project further with any party expressing interest.

No reimbursement of cost of any type whatsoever will be paid to persons, or entities, expressing interest in the project.

2.0 INTRODUCTION:

Port of Visakhapatnam is one of the 12 major ports of the country, under the Ministry of Shipping. It is located on the East Coast, almost midway between Chennai and Kolkata, in the state of Andhra Pradesh, at Latitude 17° 41' N and Longitude 83° 18' E. It is a Premier Port having glorious record of handling the highest quantum of traffic, among major ports, consistently for four years. The quantum of traffic handled during 2019 – 20 is 72.72 MTPA.

2.1 It has 18 berths in the Inner Harbour with a water spread of 100 hectares and 6 berths in the Outer Harbour with a water spread of 200 hectares. The Inner Harbour can accommodate vessels up to 230 m LOA with draft up to 14.5 mts, while the Outer Harbour is capable of handling vessels up to 2,00,000 DWT having draft up to 18.10 m.

Besides the above two harbours, the port has a Fisheries Harbour to accommodate fishing trawlers/boats.

2.2 The port has a network of roads, railway lines to cater to inter-modal transport for movement of cargo to and from the hinterland.

2.3 It is envisaged that the development and operation of SEAPLANE services from the proposed cruise terminal to various places in AP, Telangana and Odisha.

2.4 VPT will organize a pre-EOI Video Conference(VC) on 16.4.2021, Respondents will be invited for conceptualization of ideas on development of seaplane services.

3.0 SCOPE OF THE EOI

Through the EOI, Visakhapatnam Port Trust intends to seek information through a study for operating seaplane services from VPT to Vijayawada, Kakinada, Rajahmundry, Nagarjuna Sagar & Chilika lake.

Minimum required infrastructure at VPT berth for operating Seaplanes, Commercial viability and Market Study.

Firms having experience in operating sea plane or conducted study for operation of seaplane for a government body.

4.0 HOW TO RESPOND

- a. The response to EOI shall be enclosed in a separate sealed envelope and shall be marked as “**Expression of Interest for Study of operation of seaplane from VPT Cruise Terminal**”.
- b. The language for submission of document shall be English. In case of any other language, English translation must be enclosed.
- c. Any item of letter of response, which is not applicable to the respondent, should be written as Not Applicable.
- d. All costs incurred by respondents in connection with the EOI shall be borne by respondents themselves.
- e. The designated authority for clarification and submission of proposal is:

Deputy Conservator
Visakhapatnam Port Trust,
Visakhapatnam - 530 035
Email: dc.vpt@gov.in

- h. Respondents may seek any clarifications, if any, in writing by post, courier, facsimile, or e-mail to the above mentioned address.
- i. Last date for submission of completed EOI is 23.4.2021 by 1700 hrs. at the above mentioned address.
- j. In case the respondent intends to give additional information for which specified space in the given format is not sufficient, it may be furnished in a separate sheet. Such information is to be given only if it is salient and directly pertinent to the EOI.
- k. All the pages of the EOI and Annexure should be signed and the authorized signatory should countersign corrections and over writings.
- l. VPT reserves the right to cross check and confirm the information/details furnished by the respondents in response to this EOI.
- m. All the information submitted by the party through EOI will be kept strictly confidential by VPT and will not be shared with any other party.

5.0 USE OF INFORMATION

VPT reserves the right to use information received in the replies to EOI for further development of the project. Mere fact of responding to the EOI, however, shall not confer any right on the parties to preferential treatment at subsequent bid / development stage.

6.0 RESPONDENT'S RESPONSIBILITY

It is expressly clarified that before submitting the EOI, the respondent must have carefully examined the contents of all the documents. Any failure to comply to do so will be at the respondent's risk.

7.0 AMENDMENT

VPT may modify the terms of reference for EOI by issuing an addendum before last date of submission of the Application. Any addendum thus issued shall be part for the EOI and shall be posted on the website. Participants desirous of getting notified of such corrigendum/addendum through email may send such request through email to dc.vpt@gov.in

To give respondents reasonable time in which to take addendum into account in preparing their Applications. VPT may extend the last date of submission.

8.0 LANGUAGE

The response to EOI prepared and all correspondence and documents related to the EOI, and exchanged by the respondent and VPT shall be in English. If another language is used, it must be accompanied by the translated version in English.

9.0 DELIVERABLES:

A report on market study for a seaplane services in Vizag, minimum infrastructure requirements at jetty & water ways and financial viability.

10.0 SIGNATURE AND SUBMISSION

All the responses must be submitted, duly signed by the Authorized Signatory under the Letter of response in the format provided with this document.

The signed proposal along with all the documentary evidences required for technical and financial capability and with all the Annexures filled and signed must be submitted on or before the prescribed date and time for the submission of EOI.

11.0 GOVERNING LAW

The governing law for the purpose of the proposed EOI, the process & considering any relevant matter is the law of the Land and having full jurisdiction to courts situated in Visakhapatnam.

FORMAT – 1

S. No	Organizational Contact Details	
1.	Name of Organization	
2.	Main areas of business	
3.	Type of Organization Firm/ Company/ partnership firm registered under the Indian Companies Act, 1956/ the partnership Act, 1932	
4.	Whether the firm has been blacklisted by any Central Govt. / State Govt./PSU/ Govt. Bodies / Autonomous? If yes, details thereof.	
5.	Address of registered office with telephone no. & fax	
6.	Address of offices in i. Andhra pradesh ii. All other State/UT's	
7.	Contact Person with telephone no. & e-mail ID	

Enclose:-

1. Copy of Certificate of Incorporation.
2. Copy of Article of Association in respect of 3 above.
3. Undertaking in respect of 4 above.

Signature of the applicant Full name of the applicant

Stamp & Date

FORMAT – 2

Experience in Related Fields				
Overview of the past experience of the Organization in all aspects related to Brand Building related				
S. No	Items	Number of Assignments during last 5 years	Order Value of each assignment in Lakhs of Rs. (Enclose copy of each order)	Mention the name of Client/ Organization (Enclosed completion certificates)
1	Experience of assignments of similar nature			
1.1	Experience in carrying out similar assignments in Government			
1.2	Experience in carrying out Similar assignments in Public sector.			
Decision of Evaluating Committee in ascertaining "similar nature" and "similar assignment" will be final.				
Signature of the applicant Full name of applicant Stamp & Date				

FORMAT – 3

List of experts/consultants on payroll				
S. No	Name	Designation	Qualification	Relevant Experience
1.				
2.				
3.				
4.				
5.				
6.				

Signature of the
applicant Full name
of applicant

Stamp & Date

FORMAT – 4

Financial Strength of the Organization					
S. No	Financial Year	Whether profitable Yes/NO	Annual net profit (in Lakhs of Rs.)	Overall annual turnover (in Lakhs of Rs.)	Annual turnover from only Consultancy services rendered in India (in Lakhs of Rs.)
1	2019-20				
2	2018-19				
3	2017-18				
Note: Please enclose auditor's certificate in support of your claim.					

Signature of
the applicant
Full name of
applicant

Stamp & Date

FORMAT – 5

Additional Information

S.NO	Description	No. of pages

Signature of the applicant Full name of applicant

Stamp & Date

FORMAT – 6

FEE FOR CONDUCTING THE STUDY in INR	

Signature of the applicant Full name of applicant

Stamp & Date

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